



## New lights and look:

### Women's Medical Center remodel boosts efficiency and lowers bills



A remodel is the perfect time to add efficiency into your building.

At the Women's Medical Center in Clovis, New Mexico, they were already tearing down wallpaper and upgrading equipment throughout the main building.

"The bulbs for our lighting weren't going to be on the market any longer so we decided it was a great time to consider an upgrade to something more efficient," says Lonnie Ray, Women's Medical Center practice administrator.

With that, they hired a contractor to suggest options and worked with Xcel Energy to determine how much they could recover in rebates.

#### The need for a well-lit space

Women's Medical Center is a group of healthcare providers and professionals who foster a partnership with women to promote health, maintain wellness, and prevent illness. They focus on the comprehensive health care needs unique to women. They specialize in obstetrics, gynecology, gynecological surgery, 4-D ultrasound, bone density studies, full service lab capabilities, and laser and cosmetic services.

Having brightly lit exam rooms is a must.

"We looked at LED lighting for two reasons: It offers soft, bright light that's perfect for our exam rooms, and we knew we'd end up saving money in electricity bills because it uses so much less energy than the old bulbs," Ray says.

They worked with their contractor for a recommendation on which bulbs would work the best, last the longest and be the most cost-effective.

#### Project Snapshot

Project	Replace outdated technology with LED lighting throughout the main building.
Cost	\$23,000
Xcel Energy rebate	\$3,725
Annual energy Savings	\$1,600 and 19,000 kWh
Payback term	Less than 5 years

#### Did you know?

- Xcel Energy offers rebates for installing energy-efficient lighting, motors, drives, HVAC equipment, and even custom projects.
- Since 2013, over 500 Xcel Energy business customers in New Mexico have earned over \$2.4 million in rebates to help pay for energy efficiency upgrades.
- Don't know where to start? Get a free lighting assessment or speak with an energy efficiency specialist. Call **855.839.8862** to learn more.



Business Solutions Center **855.839.8862**

New Mexico

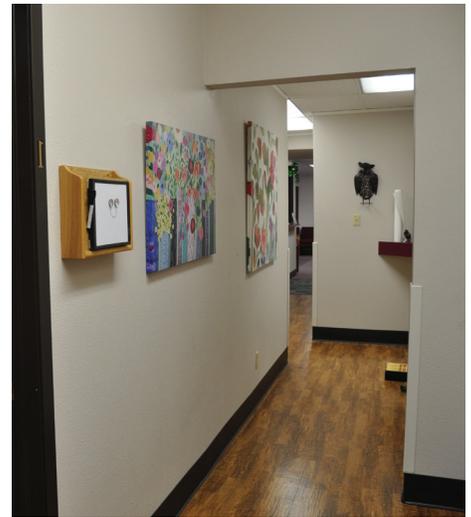
"This is a great example of how a mid-sized business can make energy-efficient upgrades that provide the light they want and energy savings over the life of the bulbs," says Energy Efficiency Specialist Reynaldo Cardenas. "We figure out how much they'll save and provide the rebate based on that. It helps them determine how much they should spend and what they'll ultimately get back."

### Brighter light, better look

The new lights were a big hit with staff, patients and anyone passing through the remodeled space.

"We have all new flooring, fresh paint and with the new lighting, it just feels clean and bright, and that's what we want," Ray says.

This was one of two buildings to get LED upgrades, and they're looking at what they can do next to continue to boost their bottom line.



For more information about Xcel Energy's Lighting Efficiency rebates, call an energy efficiency specialist at **855.839.8862**, email us at **[energyefficiency@xcelenergy.com](mailto:energyefficiency@xcelenergy.com)**, or visit **[xcelenergy.com/Business](http://xcelenergy.com/Business)**.